

Paul Koch – Vice President, Employee Benefits Consultant

As the Vice President of Employee Benefits for the Greater Philadelphia area, based out of Blue Bell, PA; Paul is responsible for the consulting strategy, execution, and satisfaction of his clients. Paul's book of business is comprised of both non-profit and for-profit organizations, exclusively in the middle-market with clients ranging from 100 – 2,000 employees.

Paul is an expert in utilizing data to drive insights, develop cost savings, and minimize exposures through proven strategies that meet his clients' short-term and long-term goals. He joined USI in 2019 following 10 years in the HCM industry at PwC, Allegis Group, and ADP where he worked as a consultant. Paul brings a unique perspective to companies of all sizes and geographic locations due to his extensive work with both large national and middle-market corporations throughout his career.

Paul is licensed by the PA Department of Insurance in Accident & Health as well as Life & Fixed Annuities. He resides in South Philadelphia along with his wife, Sarah, son, Colin, and their very spoiled dog, Mae. Paul is a graduate of LaSalle University with a B.S. in Business Administration with a dual major in Finance & Accounting.